#### **REGIONAL CHAMBER ROUNDUP**



#### 152 E. High St., Suite 200, Pottstown, PA 19464 | 610.326.2900 | www.tricountyareachamber.com

**Our Mission:** Leveraging the power of membership to provide valued membership services and proactive leadership for the tri-county region.

Our Vision: The tri-county area has a strong sense of place – quality of life, economic opportunity, and generations of leaders - to support the region's businesses and communities.

# Follow us on:



## #WhyTCACC #WINJICACC #tcaccbettertogether

# TIP: Network alliances you should be seeking

With limited time to expand your network and the need to build strong and strategic relationships, who should you be looking to meet? Invest your time in forming alliances with colleagues who share the same drive and enthusiasm when it comes to their careers. The magic of these relationships is that you are supporting each other's goals and ambitions.

Where do you find these alliances? They can be people in your company you probably know who they are. And if you don't, start identifying them through conversations, after-work drinks, coffee, or have a video call to get to know them better. Join external networks such as professional or community organizations. Then volunteer for committees. You will meet like-minded people.

Then regularly use these two phrases with your new contacts: "Can I do anything for you?" "How can I help you? As Ryan Holmes, founder of Hootsuite, says "By offering to help, you cultivate instant rapport and establish an immediate sense of trust...Rather than waiting for someone to prove themselves to you, you take the bull by the horns and prove yourself to them."

SHEPA LEARNING COMPANY WEEKLY POSITIVE NETWORKING® TIP, No. 1034, November 1, 2023 – By Gayle Hallgren and Judy Thomson



Membership opens the door for your business to exchange ideas with other talented leaders in business, community, and government.



### **WFI CO** NEW MEMBERS

Congratulations to the businesses listed below for becoming new TCACC Members!

**Dulce House of Glamour** (610) 904-9871 http://www.dulcehouseofglamour.com/ Salons - Hair / Nail and Skin Care / Tanning

> **Kelly Services** (610) 871-6079 http://kellyservices.com/ Employment Agencies

Precise Bookkeeping (610) 864-8923 http://precise-bookkeeping.com/ Accounting / Bookkeeping Services

Quest for the Best (610) 647-1481 http://www.gftbfoundation.org/ Nonprofit Organizations

**Town Square Publications** (417) 621-5586 https://townsquarepublications.com/ Printers / Publishers

# MEMBER

Happy anniversary to the following Members for their consecutive years of Chamber membership:

> 34 Years Borough of Boyertown

20 Years **National Financial Network** 

10 Years **CEDARVILLE Engineering Group, LLC** 

> 5 Years **Bethel Community Church** of Pottstown

Hard Hat Services

**Once Upon a Time Consignment Boutique**, LLC

Sheila Nester & Associates P.C. dba Larry E. Hoffa & Company Tornetta's Italian Restaurant



#### **REGIONAL CHAMBER ROUNDUP**



DECEMBER 2023

